

Michael Geising

- SAP® S/4HANA & CRM Senior Consultant
- Principal SAP® ABAP® Technology Consultant
- Senior SAP® Mobility Consultant



Contact:	<ul style="list-style-type: none"> • Mobil: +49 - 151 - 56 96 96 46 • Email: michael@geising.com • Web: www.geising.com/
Strengths:	<ul style="list-style-type: none"> • Full-Stack development from frontend to Hana database • Experience with several SAP products in national and international SAP® projects since 1997. • Almost all projects included a wide range of tasks such as blueprinting, implementation, customizing and various programming tasks. • Profound programming experience with SAP® ABAP® OO (since 2001) • Extensive knowledge in S/4 HANA, SAP Gateway, OData, CDS, SQLScript, AMDP • Extensive knowledge in the area of SAP mobility, i.e. SAP Fiori & Mobisys MSB® & Mendix®
Personal Data:	<ul style="list-style-type: none"> • Nationality: German • Language Skills <ul style="list-style-type: none"> ○ German - born and raised in Germany ○ English - educated and worked in the UK ○ Spanish - married into a Spanish family, language at home ○ French - lived in France for a while (but rusty these days) • IT experience since 1995 • Experience with SAP® solutions since 1997 • Positions held: <ul style="list-style-type: none"> ○ SAP® S/4HANA & CRM Architect and consultant (since 2014) ○ Principal SAP® Technology consultant (since 2003) ○ Mobile SAP® Consultant (since 2014) ○ Team Leader for US-Project (Jan. 2002 – March 2003)
Educational Data:	<ul style="list-style-type: none"> • Course: “International Management with a Modern Language (French)” • Bachelor of Arts, University of Bath, United Kingdom • Course was taught in English and French
SAP® Experience:	<ul style="list-style-type: none"> • SAP® S/4HANA (extensive experience): Design, Customizing and Programming. <i>(Master Data, Customer Management, Service, Sales, ERMS)</i> • SAP® CRM (extensive experience): Design, Customizing and Programming. <i>(Master Data, Campaigns, Marketing, Sales, Service, Case Management, SAP Records Management, ERP Integration, Middleware, CRM Analytics, PPM)</i> • SAP® ERP Modules SD, MM (extensive experience): Design, Customizing and Programming. • SAP® ERP Modules PS, PP, CO, FI (working knowledge): Design, Customizing and Programming.

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	<ul style="list-style-type: none"> • SAP® ABAP® Technologies (extensive experience): <ol style="list-style-type: none"> 1. ABAP® Objects (Object oriented programming) 2. SAP® CRM & ERP Mobility with the Mobisys Solution Builder MSB® 3. S/4HANA: CDS View, OData, SAP® Gateway and SAP® Fiori 4. ABAP RESTful Programming Model (RAP) 5. SAP Cloud Application Programming Model (CAP) 6. SAP Programming Model for Fiori 7. Programming technologies: <ol style="list-style-type: none"> a. Framework UI (CRM WebClient & IC WebClient) b. Component Workbench (Web UI) c. AET – Application Enhancement Tool d. JavaScript e. SQLScript & AMDP – ABAP Managed Database Procedure f. BOPF – Business Object Processing Framework g. BRF+ – Business Rule Framework plus h. Rapid Application Development, Mash-Ups (EhP1 onwards) i. Model-View-Controller Technology (MVC) j. People-Centric User Interface (PC-UI) k. Business Object Layer (BOL) & Design Layer l. Business Server Pages (BSP) m. Web Service Tool n. BSP Extensions (HTMLB) o. HTML + Javascript 8. All enhancement possibilities (UI Sets, BADIs, Spots, Pre- & Post-Exits etc., EEWB, AET, Rapid Applications, Mash-Ups) 9. SAP® Office-Integration (linking SAP® to major MS Office applications) 10. Workflow 11. Dialogue programming (incl. EnjoySAP-Controls) 12. Reporting und Interaktive lists 13. Interface programming <ol style="list-style-type: none"> a. IDoc - Intermediate Document b. BDoc – Business Document (Middleware, MapBox, MBE, MEP) c. SAP Gateway & OData d. EDI e. BAPI® - Business Application Programming Interface f. RFC - Remote Function Call g. XML h. WebServices (proxies, REST, SOAP, SOA Manager) i. SAP Enterprise Services 14. Forms (SAPScript & SmartForms) 15. Document, Content & Knowledge Warehouse Management 16. Transport management 17. Patches und Release management 18. Data migration in various forms (Legacy ↔ SAP®, SAP® ↔ SAP®)
<p>SAP® Releases:</p>	<ul style="list-style-type: none"> • SAP® S4/HANA: 1809 & 1909 • SAP® ERP Releases: 3.0, 3.1, 4.0, 4.5, 4.6, 4.7, ECC 6.0 • SAP® CRM Releases: 3.0, 4.0, 5.0, 5.1, 5.2, 6.0, 7.0 (EhP1 to EhP4) • SAP® Web Application Server: 610 to latest version
<p>SAP® Courses:</p>	<p>CRM:</p>

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	<p><i>CR100</i> CRM Fundamentals</p> <p>Logistics:</p> <p><i>LO050</i> Supply Chain Planning Overview</p> <p><i>LO150</i> Processes in Sales & Distribution</p> <p><i>LO530</i> Warehouse Management</p> <p><i>LO630</i> Technology Aspects in LIS</p> <p><i>LO930</i> Logistics Information System (LIS) Reporting</p> <p>Portals:</p> <p><i>SAPEP</i> SAP® Enterprise Portal Basics</p> <p><i>EP200</i> SAP® Enterprise Portal System Administration</p> <p>Basis (Programming):</p> <p><i>BC400</i> ABAP® Workbench: Foundations and Concepts</p> <p><i>BC401</i> ABAP® Objects (object oriented programming)</p>
<p>Industries:</p>	<ul style="list-style-type: none"> • Engineering • Telecommunication • Public Sector • Hardware manufacturer • Commerce • Pharmaceuticals • Third-Party Software Development • Insurance • Utilities
<p>Projects *:</p>	<ul style="list-style-type: none"> • Since December 2018 Stadtwerke München, Utility sector, Munich, S4/HANA Module Customer Management & SAP® CRM Rel. 7 (EhP4) Green field implementation of a S4/HANA Customer Management system involving ERMS, CDS view, OData, AMDP, SAP® Gateway and SAP® Fiori developments. • Since June 2015 Rail Power Systems, Railmotive, Munich, SAP® CRM Rel. 7 (EhP4) & SAP® Fiori & SAP® ERP Rel. ECC 6.0. Sole SAP CRM consultant & developer for the whole SAP CRM system. BP master data, middleware, CRM Analytics, Pipeline Performance Management (PPM), sales management, marketing. Set-up of a complete SAP Fiori landscape and extension in SAP CRM • October 2015 – December 2018 Bayerisches Landeskriminalamt (BLKA), Public Sector, Munich, SAP® CRM Rel. 7 (EhP4) & SAP PI/PO Software architect for all interfaces (approx. 60 in total) Enterprise Services, OData, Web Services, REST, SOAP, ABAP Proxy, SOA Manager, Business Object Processing Framework (BOPF), IDoc, BRF+

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- January – October 2015
Hexal, Pharmaceutical, Munich,
SAP® CRM Rel. 7 (EhP2)
BP master data, product management, mass processing of document data
- May – November 2014
Infineon Technologies, Semiconductors, Munich,
SAP® CRM Rel. 7 (EhP2)
Pricing, IPC, BOL/GENIL Design, creation of Web UI components
- January – May 2014
Gieseke & Devrient, High-End Security Technologies, Munich,
SAP® CRM Rel. 7 (EhP1) & SAP® ERP Rel. ECC 6.0.
Service Management (Incidents, Serv. Requests, Serv. Contracts, Serv. Orders),
Installed Base (IBase), Middleware, ALE (Idoc)
- October – December 2013
Bosch AG, remote
Thermotechnology, SAP® CRM 7 (EhP2) & SAP® ERP Rel. ECC 6.0.
Global template development. Sales management, ERP integration, Lean Order
Management (LORD API)
- May 2012 – October 2013
Mobisys GmbH (Mobile Information Systems GmbH), SAP Mobility,
Mobilization of ERP und CRM Processes for Smartphones and Tablets on
the basis of Apple iOS®, Android™, BlackBerry® and Windows 8.
- October 2011 – October 2013
Linde AG, Gas & Engineering Division, Munich,
Industrial Gases, SAP® CRM 7 (EhP2) & SAP® ERP Rel. ECC 6.0.
Global template development and international rollout on the basis of CRM and
ERP for master data, marketing, campaign, sales and service management, ERP
integration, middleware, R/3 ATP. Project in cooperation with SAP Germany.
- August – September 2011
TÜV Süd, Munich,
Service & Engineering Group, SAP® CRM 7 (EhP1) & SAP® ERP Rel. ECC 6.0.
Upgrade from SAP® CRM Rel. 6.0 to 7 (EhP1). Developments in the areas of
campaign management, Middleware incl. Multi-Exchange Project environment
(MEP), CRM WebClient (Web UI).
- July – September 2011
Bosch AG, Magdeburg/München,
Thermotechnology, SAP® CRM Rel. 5.0
CRM PC-UI: development in the areas of master data, activity & opportunity
management.
- February 2011 – July 2011

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OpenText Corporation (former IXOS), Munich,
Third party product development, SAP® CRM 7 (EHP1)
Full product cycle from early design stages to final development: integration of Digital Asset Management (DAM) & extended ECM in SAP® CRM Web UI.
Technologies: Rapid Application development, Mash-Ups, Middleware. Interaction Center for Utilities (IC Util) & Accounting Interaction Center (AIC).

- July 2010 – May 2011
Swiss Re, Zurich,
Insurance, SAP® CRM Rel. 7
CRM WebClient (Web UI): development/enhancements in the areas of master data, activity & opportunity management, SmartForms.
- April 2010 - January 2011
BRUNATA Wärmemesser GmbH & Co. KG, Munich,
Utilities, SAP® CRM Rel. 6.0 & RCM (Records & Case Management)
CRM WebClient (Web UI) & IC Web Client: consulting and development/enhancements in the areas of master data, service, SAP Records Management, middleware.
- November 2009 – April 2010
T-Systems, Munich,
Personnel Management, SAP® ERP Rel. ECC 6.0.
Creation of extensive BSP applications for Controlling (CO) master data and posting objects (business partners, profit centers, cost centers, internal orders etc.).
- August 2009 – November 2009
T-Systems, Munich,
Personnel Management, SAP® CRM 7.0
SAP® CRM WebClient (Web UI): consulting and support of development team for various global service sector client (master data, sales, business intelligence BI/BW, SmartForms, WebService).
- June 2008 – July 2009
PARI GmbH, Munich,
Pharmaceutical industry, SAP® CRM 6.0 & SAP® ERP Rel. ECC 6.0.
CRM WebClient (Web UI): coaching of the implementation and development team (master data, campaigns, marketing, sales, middleware, business intelligence BI/BW).
- February – May 2009
TÜV Süd, Munich,
Service & Engineering Group, SAP® CRM 6.0 & SAP® ERP Rel. ECC 6.0.
Integration of new SAP® CRM 6.0 system in Multi-Back-End (MBE) environment.
Consulting and development in CRM WebClient (Web UI), Middleware, MapBox.
- April – September 2008
OpenText Corporation (former IXOS), Munich,

Content Management (incl. SAP Case Management), SAP® CRM 6.0
Full product cycle from early design stages to final development. Integration of OpenText's Document Access into SAP® CRM on the basis of Customer Interaction Center (CIC), IC WebClient & CRM WebClient using SAP Case Management, SAP Records Management, WebServices.

- April – Juni 2008
T-Systems, München,
Telecommunication, SAP® ERP Rel. 4.7
Master data management (logistics) with the use of an internet portal.
Development of a new, standalone BSP-application.
- October 2006 – March 2008
Siemens AG, Division CIO, Munich,
Companywide, SAP® CRM Rel. 6.0 & SAP® ERP Rel. 4.6, 4.7 & ECC 6.0.
Creation of a global template on basis of CRM WebClient for master data, marketing, campaign, lead and opportunity management, middleware.
Global Prototype of SAP AG for rollout of SAP® CRM Rel. 6.0.
Framework UI (Web UI, CRM WebClient), Component Workbench, BSP + MVC technology, extensions to the BOL and Design Layer. Middleware in Multi-Back-End Environment (MBE).
Design & integration of sales processes in ERP-systems of various releases.
- July 2006 – September 2006
Siemens AG, Division COM Service, Munich,
Services, SAP® CRM Rel. 4.0.
Release Upgrade: 3.0 => 4.0
APO-related planning of service personnel through custom-made internet portal (workflow-triggered).
- September 2005 – June 2006
Siemens AG, Division COM, Munich,
Engineering, SAP® R/3® Release 4.5B.
Extension of existing system: Upgrade in logistics.
High volume, fast-selling business involving bulk shipment of microchips.
- November 2004 – February 2005
Siemens AG, Division COM, Munich,
Telecommunication, SAP® CRM Release 4.0.
Implemented module: Sales.
IPC-configuration & pricing of complex products through custom-made internet portal (incl. web based programming with Business Server Pages & HTMLB)
- April 2003 – August 2005
Siemens AG, Division ICM Service, Munich,
Service sector, SAP® Release 3.0.
Implemented module: Service.
APO-related planning of service personnel through custom-made internet portal.
Project included workflow processes, web based programming using Business Server Pages and links into MS WORD using SAP Microsoft Office Integration.
- January 2002 – March 2003
Siemens AG, US-representation ICM N, Boca Raton (Florida, USA),
Engineering, SAP® R/3® Release 4.5B.
Implemented modules: SD, MM, PS.
- March 2002 – June 2002
Siemens AG, Division ICM N, Munich,
Engineering, SAP® CRM Rel. 3.0.

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Implemented modules: Sales & Marketing.

- May 2001 – December 2001
Siemens AG, Division ICM N, Munich,
Engineering.
Pilot project for the local companies in Belgium und Finland.
- October 2000 – May 2001
SSMC, Shanghai (China),
Engineering, SAP® R/3® Rel. 4.6C.
Implemented modules: SD & MM.
- February 2000 – June 2000
Italtel, Milan (Italy),
Engineering, SAP® R/3® Rel. 3.1H.
Implemented modules: SD.
- March 2000 – April 2000
RLC Madrid, Madrid (Spain),
Engineering, SAP® R/3® Rel. 4.0B.
Implemented modules: SD.
- June 1999 – September 2000
Siemens AG, Division ICN CA, Munich,
Engineering, SAP® R/3® Rel. 4.5B.
Implemented modules: SD & MM.
- January 1999 – May 1999
Siemens AG, Division ÖN BN, Munich,
Engineering, SAP® R/3® Rel. 3.1H.
ABAP programming.
- January 1999 – September 1999
Siemens AG, Division QE, Munich,
Service sector, SAP® R/3® Rel. 3.1H.
User support for modules SD, PP, CO & FI.
- October 1997 – December 1998
Siemens AG, Division ÖN MN, Munich,
Engineering, SAP® R/3® Rel. 3.0F.
User support for modules SD, MM & PS.